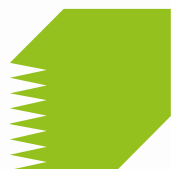


Under the Patronage of H.E. Sheikh Abdullah Bin Nasser Bin Khalifa Al Thani,  
The Prime Minister and Minister of Interior



# PROJECT QATAR

16<sup>TH</sup> EDITION

**29 APRIL - 1 MAY 2019**

Doha Exhibition & Convention Center

## POST SHOW REPORT 2019



[projectqatar.com](http://projectqatar.com)



# CONTENT

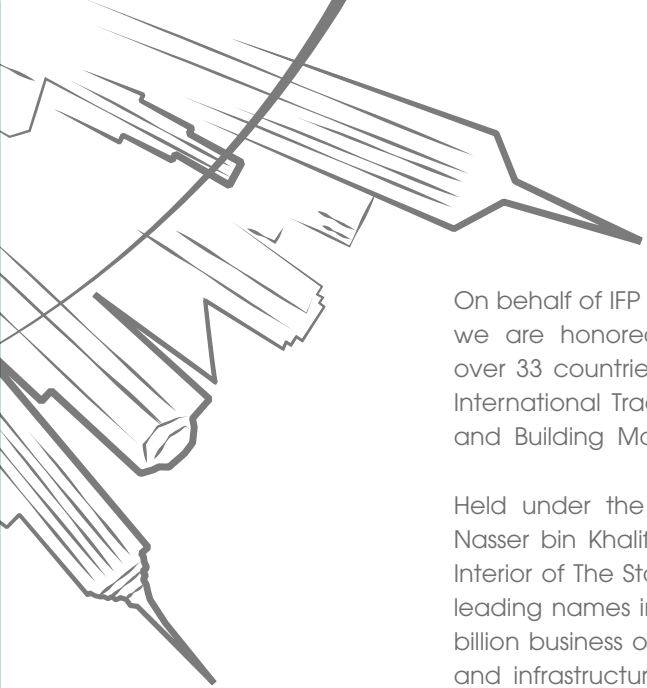
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# WELCOME MESSAGE



On behalf of IFP Qatar,  
we are honored to have  
welcomed participants from  
over 33 countries to the 16<sup>th</sup>  
edition of Project Qatar





On behalf of IFP Qatar (International Fairs and Promotions), we are honored to have welcomed participants from over 33 countries to the 16<sup>th</sup> edition of Project Qatar, the International Trade Exhibition for Construction Technology and Building Material.

Held under the Patronage of H.E. Sheikh Abdullah bin Nasser bin Khalifa Al-Thani, Prime Minister and Minister of Interior of The State of Qatar, Project Qatar brings forward leading names in the construction world to tap into multi-billion business opportunities in Qatar's robust construction and infrastructure market. With each edition, we strive to make Project Qatar more comprehensive and engaging, and this year, the exhibition promises to be the most diverse in its history.

For the second consecutive year, the Project Qatar Conference, held concurrently with the exhibition, brought together senior representatives of the Public Works Authority (ASHGHAL), Qatar Chamber of Commerce and Industry, and other high-level government speakers, market leaders, and specialists to shed light on key trends and developments that are shaping the future of construction in Qatar.

The three-day conference addressed market updates and topics under Building Today for The Future Qatar, Iconic Real Estate Developments Towards 2022 FIFA World Cup, Technology and Innovation for The Future of Energy in Qatar, and Qatar's Smart Cities – Transforming the Future.

In support of the continuous development of professionals in the construction field, we introduced for the first time in Project Qatar 2019, the Continuing Professional Development program to help participants gain new valuable skills and know-how from industry experts with international standards.

Additionally, this edition featured a dedicated Hosted Buyers Program, powered by the National Tourism Council of Qatar. The feature was designed to facilitate business undertakings and maximize return on investment for participants, through expansion of their networks and signing agreements on the spot.

In line with our constant efforts to ensure Project Qatar's platform comprehensiveness and inclusiveness, new dedicated products zones were launched this edition, for the exhibition to now include Heavy Max, Qatar Stone Tech, Smart District, Lighting Tech, and Interior Fit Out, dedicated to the latest products and technologies under each sector.

The size of business deals that took place, and overwhelming positive feedback by international and local exhibitors marked the 16<sup>th</sup> edition of Project Qatar the most comprehensive and successful edition to date.

**Thank you for your continuous support and trust. We look forward to welcoming you again next year for yet another rewarding experience.**

Sincerely,

**Albert Aoun**  
Chairman, IFP Group



# PRESS CONFERENCE

Project Qatar 2019 launching press conference was held on Monday, April 22<sup>nd</sup>, 2019, at Intercontinental Doha – The City, welcoming 17 speakers including the Commercial Counsellor of Turkish Embassy, and commercials sponsors.



## SPEAKERS FROM LEFT TO RIGHT:

**Mr. Shakeel Khan** - Head of International Sales & Country Head Qatar - KarssPaint Industries (Pvt.) Ltd. (Happilac Paints) | **Mr. Ziad Alaskari** - General Manager - Steel Master Limited | **Mr. Kassim Dwairi** - General Manager - Monnell | **Ms. Samia Mazloum** - Legal & Administrative Director - Ramaco Trading & Contracting W.L.L. | **Mr. Bassam Abu Saada** - Business Development Manager - Palmera Agricultural Business WLL | **Mr. Ahmed Al-Suwaidi** - Commercial Director - Qatar Primary Materials Company | **Mr. Ghassan Oueijan** - Managing Director - Nakheel Landscapes | **Mr. Burak Guresci** - Commercial Counsellor of Turkish Embassy - Embassy of The Republic of Turkey | **Mr. Haidar Mshaimesh** - General Manager - IFP Qatar | **Mr. Hesham Sharaf** - Chief Operating Officer - Qetaifan Projects | **Mr. Antoine Saade** - Executive General Manager - Al Sraiya Holding Group | **Mr. Ziad Balbisi** - Programme Director - Parsons International Limited | **Mr. Fouad Yousef** - Production Director - Al Qataria for Production of Reinforcing Steel | **Mr. Eyad Rashid** - General Manager - Nasser Bin Khaled Group | **Mr. Mohamed Lielah** - Managing Partner - Trust Engineering Consultancy | **Ms. Nurgul Karmis** - Marketing Manager - Middle East - Sylvania Lighting | **Mr. Karam Al Amoudi** - Executive Manager - Al Shulah Lighting

# OPENING CEREMONY



Under the patronage of H.E. Sheikh Abdullah bin Nasser bin Khalifa al-Thani, the Prime Minister and Minister of Interior of Qatar, Project Qatar 2019, the 16<sup>th</sup> International Trade Exhibition for Construction Technology, Building Materials, Equipment and Environmental Technology, kicked off on Monday, April 29, 2019. The event was inaugurated by The Minister Of Commerce and

Industry H.E. Ali bin Ahmed Al-Kuwari, with the special participation of a high level official Italian delegation headed by the President of the Italian Senate, Ms. Maria Elisabetta Casellati alongside the Ambassadors of Algeria, Canada, China, Germany, India, Italy, Pakistan, Romania, Sweden, and Turkey, as well as prominent government officials and diplomats.

# PARTICIPATING GOVERNMENT AND SEMI-GOVERNMENT ENTITIES



وزارة التجارة والصناعة  
Ministry of Commerce and Industry

هيئة الأشغال العامة  
Public Works Authority





# EXHIBITORS OVERVIEW



**503**  
EXHIBITORS



**161**  
LOCAL  
EXHIBITORS



**342**  
REGIONAL AND  
INTERNATIONAL EXHIBITORS



**11**  
INTERNATIONAL  
SUPPORTING BODIES



**16**  
NATIONAL  
PAVILIONS



ALGERIA



AUSTRIA



BELGIUM



CHINA



GERMANY



INDIA



IRAN



ITALY



KUWAIT



PAKISTAN



POLAND



ROMANIA



RUSSIA



TURKEY

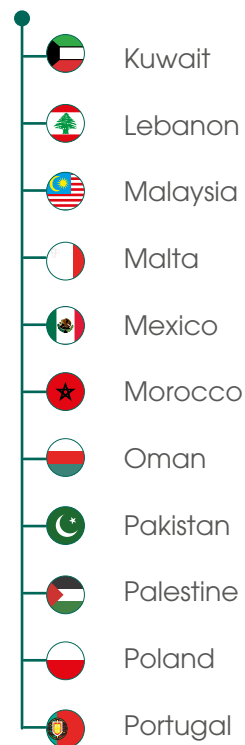
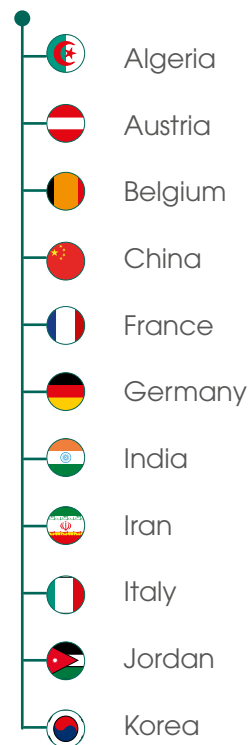


UNITED KINGDOM

# EXHIBITORS OVERVIEW



**33**  
PARTICIPATING  
COUNTRIES



## TOP 10 EXHIBITING PROFILES



BUILDING MATERIALS



STEEL PRODUCTS



MARBLE BLOCKS, TILES & SLABS



METAL FABRICATION



PIPES AND FITTINGS



CONSTRUCTION SYSTEMS & TECHNOLOGY



GREEN BUILDING MATERIALS



MARBLE FINISHED PRODUCTS

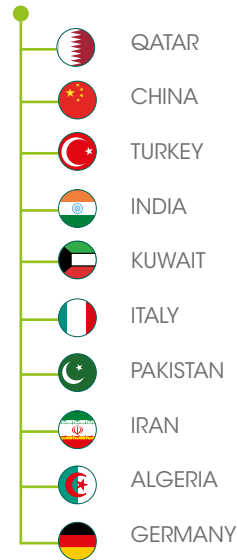


ENGINEERING & DESIGN SERVICES



STONE BLOCKS, SLABS & FINISHED PRODUCTS

## TOP 10 EXHIBITING COUNTRIES



## EXHIBITOR SURVEY



SATISFIED OR VERY SATISFIED WITH THE QUALITY OF VISITORS



SATISFIED OR VERY SATISFIED WITH THE LEVEL OF ATTENDANCE



SATISFIED OR VERY SATISFIED WITH THE MARKETING CAMPAIGNS



SATISFIED OR VERY SATISFIED WITH THE EVENT OVERALL

# VISITORS OVERVIEW



**14,520**  
UNIQUE VISITORS



SATISFIED OR  
VERY SATISFIED  
WITH QUALITY OF  
EXHIBITORS



SATISFIED OR VERY  
SATISFIED WITH  
ORGANIZATION OF  
THE EVENT



SATISFIED OR VERY  
SATISFIED WITH  
THE MARKETING  
CAMPAIGNS

# TESTIMONIALS



**Eng. Hamad Al Yafei**  
Public Works Authority (Ashghal)

"The Public Works Authority participates annually in Project Qatar, but this year's participation in 2019, in the 16th edition, is a special participation of the Public Works Authority as a strategic partner. We have presented some of the projects and achievements carried out by the Public Works Authority. It is also worth mentioning that we have presented the "Glory Road" that has been completed and is the longest road in the State of Qatar with a length of 195 km, and also the newly opened Al Khor Road. We also presented some of the achievements that the Public Works Authority won last year, such as winning the Lusail Road Project as the world's best highway project in 2018. The exhibition is an opportunity for investors and owners of real estate companies."



**Ashwani Kumar**  
Regional Chairman (Northern Region) - FIEO

"This year we are 35 stands, next time we target to have 50 participants from India. We are extremely happy to see the arrangements and the discipline of the exhibition. The exhibition is wonderful. I can compare it to the best exhibitions I have ever attended."



**Hesham Sharaf,**  
Chief Operating Officer - Qetaifan Projects

"We are the Exclusive Development Partner for Project Qatar. This year, we're participating for the first time. Yesterday I was impressed, today I was impressed, by the organization and the participation. The training program was a great experience. I had the pleasure to be one of the trainers and I hope it was useful for everybody. It's our pleasure to be here today and I intend to participate every year in the conference. I would like to thank IFP and really congratulate them on a great conference and event."



**Giosafat Rigano**  
Commercial Attache - Embassy of Italy

"This year in the 16th edition we have 20 Italian companies. We're the biggest European pavilion in Project Qatar 2019. The exhibition is unique. It's a must. It's the most important exhibition in the country"



# TESTIMONIALS



**Representative**  
Troy Expo

"We have 52 exhibitors from Turkey this year and approximately 1000 sqm of participation area. The exhibitors are satisfied with the clients and the quality of the visitors. In general, it's a success again which is a tradition almost for the last four years. Professional organization, professional visitors, and a total success."



**Juneid Ghani**  
Pakistan Pavilion

"I am very happy to see the results of the exhibition. The number of visitors was very good and we had fruitful meetings and we are hoping for a good outcome from this exhibition. I was happy to see a lot of Pakistani companies participating in this exhibition and we are planning to participate next year also. Project Qatar was informative, to the point, with a good number of visitors."



**Ghassan Oueijan**  
Managing Director - Nakheel Landscapes

"It's the event that everybody waits for every year to meet all the important people in the construction business"



**Ali Al Hajeri**  
Technical Engineer – Doha Kowate

"The exhibition this year showcasing the latest technologies from many countries and the conference is very rich with topics discussing the latest trends in the world. In short, Project Qatar is where to go to do business."

# TESTIMONIALS



**Frajie Deldio**

Senior Business Development Coordinator –  
Palmera

"We offer many landscaping services to help Qatar improve the environment and make fantasy a reality. We are very thankful of Project Qatar for giving us an opportunity to have more clients and introduce our company not only in the Middle East but also in other countries. Project Qatar is fantastic, amazing, and unique."



**Andrew Bevan**

Smart Mobility Director - Parsons International

"We are here at Project Qatar as the exclusive sponsor for the smart district and we're exhibiting some of the latest technologies that you would see in your smart city. Parsons is a technology focused solutions provider. Here in the exhibition we have our smart cities platform adjusting data from all parts of society."



**Bader Al Badawi**

Al Darwish Engineering

"Al Darwish Engineering is one of the first companies in Qatar established in 1950 and has carried out some of the most important projects in the country such as Hamad Old Airport, Corniche, Rumailah Hospital and Clock Tower. We took part in the exhibition today to show the updates made by the company. Project Qatar is a competitive arena for large and important companies."



**Ayman AlKhatib**

Monnelli

"Monnelli is a chemical building materials manufacturer in Doha. We manufacture all types of materials from finishes, to flooring and insulation materials. This year we are participating in Project Qatar as a gold sponsor because it is one of the most important exhibitions for construction in Qatar, and we hope to continue to participate year after year."

# TESTIMONIALS



**General Manager**  
Nasser Bin Khaled

"Project Qatar is a wonderful exhibition that includes many companies. It is an industry supporter in Qatar."



**Yehya**  
Sales Manager - Al Shulah Lighting

"We supply columns and luminaire approved from Ashghal. We are very happy to be here at Project Qatar, and we are looking forward to grow with Qatar, with our products."



**Jawad Halawy**  
Milano Kitchen & Closets Qatar

"Our experience was very good, and we will definitely repeat this experience next year. The turnout was very good. The exhibition had many great new features this year and we are proud that we were able to achieve large numbers in a short time. The exhibition is beautiful, successful and simple."



**Jaber Al Hajer**  
Public Relations - QTerminals

"QTerminals manages and operates Hamad Port in Qatar and we aim to operate international ports outside of Qatar as well. We're participating for the first time in Project Qatar. The exhibition truly exceeded our expectations. We were able to meet with many companies that we had been looking for and sign several business deals"

# TESTIMONIALS



**Ziad Alaskari**  
General Manager – Steel Master

"Steel Master is a factory specialized in steel structures of all types, that offers integrated solutions for the customer from design to fabrication and installation. This is our fourth participation in Project Qatar, which always offers us the opportunity to meet with companies and customers and to introduce our new products every year. At the same time, it is an opportunity for us to see our competitors and identify clients' requests. We wish success to all and hope to participate continuously. Project Qatar reflects Qatar's business development and growth."



**Rachell Pamposa**  
Executive Assistant – Trust Engineering Consultancy

"We are architectural and engineering consultant. The exhibition helped us to promote our company and make connections with different countries from Europe, GCC, and all around the world."



**Mohamed Halawany**  
Sales In-Charge – Al-Ta'adhod Group

"We're the exclusive distributors for Gree and Hommer. We participate in Project Qatar every year. This year we found the exhibition very interesting and the conference very useful. The event is very well organized. It's unique and comprehensive and has all that is new in the world of building and construction."



**Shakeel Khan**  
Head of International Sales & Country Head Qatar -  
KarssPaint Industries (Pvt.) Ltd. (Happilac Paints)

"Happilac is a leading paint manufacturing company from Pakistan since 1978. We are participating in Project Qatar at a very crucial time when we are just entering into a new market and we found it very fruitful"

# QATAR MARKET INSIGHTS



Estimated Revenues  
**USD 58 BILLION**



Estimated Expenditure  
**USD 56.5 BILLION**



## OVER 22% GROWTH IN OIL PRICE

assumption has translated into a **US\$ 1 Bn (QR4.3bn)** surplus in Qatar's 2019 budget, which is a first in three years. According to the Ministry of Finance, the major push for the surplus comes from a **21%** expected revenue growth (as oil price is assumed at **US\$ 55** a barrel against **US\$ 45** in 2018 budget), amidst a modest **2%** growth in expenses.



Major projects' share of total expenditure  
**43.3%**



Total cost of committed projects  
**USD 115 Billion**



**USD 13 Billion**  
In New Projects



**USD 24.9 Billion**  
Health, Education, and  
Infrastructure projects



**USD 9 Billion**  
Infrastructure Projects  
(16% of total expenditure)



**USD 4.5 Billion**  
Transportation and  
Communications Projects  
(7.9% of total expenditure)



**USD 6.2 Billion**  
Health Sector  
(11% of total expenditure)



**USD 5.2 Billion**  
Education Sector  
(9.3% of total expenditure)



# CONFERENCE: UNTAPPED OPPORTUNITIES AHEAD OF THE 2022 WORLD CUP

Project Qatar Conference ran concurrently with the exhibition for the second consecutive year, exploring opportunities for foreign and local businesses in Qatar and ongoing projects under various themes:



## DAY 1

Building Today  
for The Future  
of Qatar

## DAY 2

Iconic Real Estate  
Developments Towards  
2022 FIFA World Cup

## DAY 3

Qatar's Smart Cities  
Transforming the  
Future

# PARTICIPATING ENTITIES

## EMBASSIES OF:



CERTIFIED BY



# CONFERENCE HIGHLIGHTS



5

SESSIONS



30+

SPEAKERS



1,620

DELEGATES

## HOSTED BUYERS PROGRAM

IN ASSOCIATION WITH

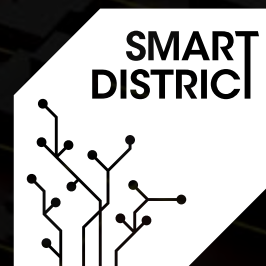


Sponsored by National Tourism Council, the program was introduced for the first time in Project Qatar to bring qualified buyers and investors from all around the world to Qatar, meet with exhibitors, explore their services and engage in networking events and B2B meetings with participants.





# PRODUCT ZONES



The newly introduced product zone brought together smart technology providers, innovators, entrepreneurs, urban planners and other industry specialists to showcase cutting-edge innovation in building, energy, and transportation, explore the requirements for Qatar's digitized cities, and connect to local stakeholders and land substantial contracts.

**PARSONS**



**LIGHTING  
TECH**

Lighting Tech is the latest addition to Project Qatar. This specialized platform sheds light on the growing requirements for lighting technologies in Qatar, to meet the demand of multi-billion projects ranging from sports stadiums, residential, commercial, and hotel buildings to full-fledged smart cities.

Lighting Tech is an ideal platform to showcase a broad spectrum of indoor and outdoor lighting technologies, urban and architectural lighting products as well as smart lighting solutions for various applications and projects. This new dedicated zone brings together lighting technology experts, engineers, manufacturers, suppliers, and designers, with contractors, consultants, project engineers and owners to explore lucrative business opportunities and future projects in Qatar's gleaming lighting industry.



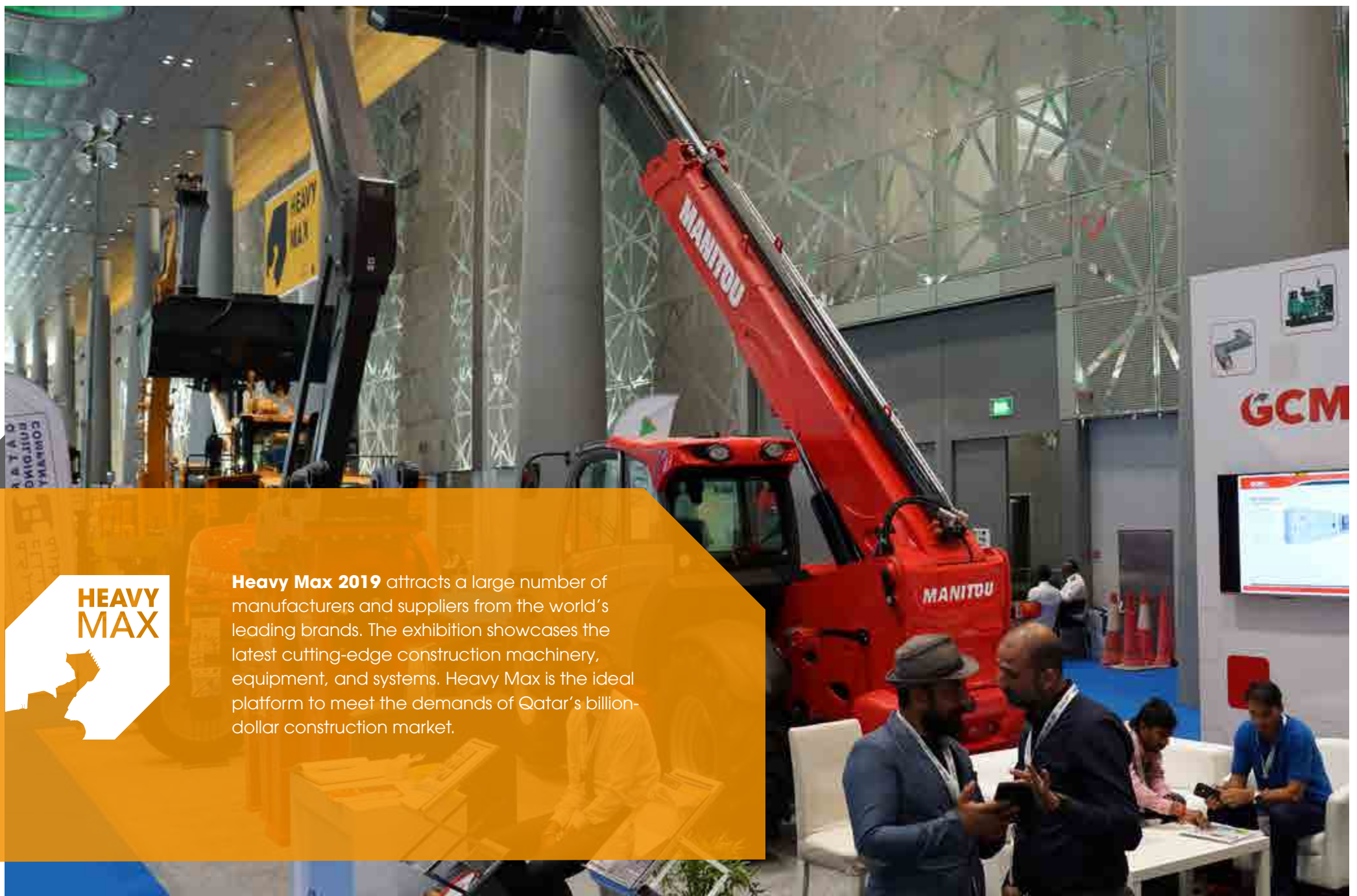


**QATAR  
STONETECH**



### **The region's dedicated stone and stone technology exhibition**

The exhibition brings the latest novelties in machinery and tools for cutting, shaping, polishing and engraving, as well as fixing systems, sealants, adhesives, cleaning materials, and other related products and services. It is the ideal event for distributors, suppliers, manufacturers, agents and engineers of the stone world to meet with regional agents, dealers, buyers and distributors, and to penetrate efficiently Qatar's booming construction industry.



**HEAVY  
MAX**

**Heavy Max 2019** attracts a large number of manufacturers and suppliers from the world's leading brands. The exhibition showcases the latest cutting-edge construction machinery, equipment, and systems. Heavy Max is the ideal platform to meet the demands of Qatar's billion-dollar construction market.



# PROJECT QATAR GIVEAWAYS

As part of Project Qatar activities this year, a giveaway program is held during the exhibition that awards technicians and professionals that work onsite through an anonymous draw, offering them a variety of products and services.



# EXHIBITOR STAND AWARDS

Exhibitors with the most prominent and creative stands received recognition awards on the third day of the event.



# TRAINING & WORKSHOPS

## CERTIFIED TRAINING & WORKSHOPS

### DAY 1

REAL ESTATE DEVELOPMENT  
DECONSTRUCTED –  
Qetaifan Projects

### DAY 2

BUILDING SCIENCES  
QUALITY ASSURANCE -PAST,  
PRESENT AND FUTURE

### DAY 3

FEASIBILITY STUDIES:  
PREPARATION, ANALYSIS  
& EVALUATION

CERTIFIED BY:



ASTM  
INTERNATIONAL

## LIVE DEMO

This year, Project Qatar's program included once again live demonstrations and presentations by exhibitors showcasing their latest innovations, products and services, throughout the 3 days of the exhibition at a dedicated area.





# B2B MATCHMAKING PLATFORM

The free and exclusive platform dedicated to Project Qatar's exhibitors and visitors was a very effective tool to directly meet qualified buyers, distributors, and decision-makers through prescheduled one-on-one meetings.



**560**  
MEETINGS



# MARCOM SUMMARY





Germany



E-50



LING SHUTTER IND.

ALUS

AGILAHAM  
GULF SHORES CO.



# MEDIA COVERAGE



## Project Qatar draws thousands over two days



## Project Qatar 2019 wraps up another successful edition



## Project Qatar 2019 to feature more than 500 exhibitors



## Indian pavilion at Project Qatar







# SPONSORS & PARTNERS

هيئة الأشغال العامة  
Public Works Authority



The Public Works Authority 'Ashghal' was established in 2004 to be responsible for the planning, design, procurement, construction, delivery, and asset management of all infrastructure projects and public buildings in Qatar.

Ashghal's key responsibilities include governing the design, construction, and management of major projects including roads, drainage and buildings such as public buildings, schools and hospitals. Adhering to the Qatar National Vision 2030, the authority contributes to the economic and social development of the State of Qatar, with projects serving ports, logistics and industrial areas as well as communities in local areas.

Ashghal has employed a powerful model of strategic outsourcing and partnership with local and international leading establishments that will bring capacity and capabilities to ensure Qatar rates at par with the most developed nations in the world in the field of infrastructure.

With high aspirations for the future, Ashghal is committed to undertake a huge infrastructure development that will support the future socio-economic growth of the country. Ashghal's contribution to the overall sustainable economic and social development of the State is pivotal to the future enhancement of Qatar.

Ashghal operates in alignment with its corporate strategy that outlines its direction and the operational procedures which need to be followed in order to achieve the organization's mission and vision. In line with its strategy and objectives, the authority works to deliver projects that implement the best practices in infrastructure development and management.

**Ashghal's Infrastructure Programmes Key Achievements in 2018**  
In 2018, as part of the Local Areas Infrastructure Programme, Ashghal opened a number of projects serving 3782 sub-divisions. Through these projects, 175 km of main and internal roads were developed, 90 km of drainage networks and 330 km of surface and groundwater networks were built and developed. The projects also included the installation of more than 5,600 light poles and the implementation of 14,000 parking spaces.

In 2018, the authority also completed more than 100 km of expressways and opened 10 interchanges, in addition to 240 km of pedestrian and bicycle paths. It also completed the beautification work on an area covering more than one million square meters, which is more than what was achieved between 2010 and 2017.

**For details, please visit [www.ashghal.gov.qa](http://www.ashghal.gov.qa)**



We are a catalyst for change; a national initiative working to diversify Qatar's economy through the provision of world-class infrastructures within strategically placed economic zones.

Established in 2011, with His Excellency Mr. Ahmed Bin Ali Al Kuwari, the Minister of Commerce and Industry, as the Chairman, Manateq is positioned as a vital component in achieving the 'Economic Development' pillar of the Qatar National Vision 2030.

We realise that long-term and sustainable economic growth can only be accomplished through a thriving private business sector, capable of competing globally, and that the nation must now think beyond the current upcoming projects, such as the 2022 World Cup, to the establishment of non-oil related industries. To this end, the emphasis is now on the creation of a solid infrastructure in which small and medium-sized enterprises (SMEs) can prosper and grow.

To ensure this kind of longevity, it is essential that we have the investment, expertise, and entrepreneurial culture necessary. Manateq is therefore mandated to establish a wider range of

business sectors in the economy, by developing indigenous enterprises in these sectors whilst also attracting international investment, businesses, and partners.

We work with potential and existing, local and foreign, investors; providing an international gateway for the swift set-up and successful growth of your business in Qatar.

Our personalized and comprehensive client engagement and support services ensure that establishing your operations here is made simple, and with our diverse range of land and property solutions there are plenty of reasons to make the move.

The Logistics Parks, Industrial Zones and Warehousing Parks offer our investors a range of client services, unparalleled interconnectivity, access to GCC and global markets, high quality infrastructure, an easy set-up process, and much more.

Manateq – Prime Foundations. Boundless Opportunities

**For details, please visit [www.manateq.qa](http://www.manateq.qa)**



# SPONSORS & PARTNERS



Qetaifan Projects is a real estate development company founded in October 2017 to develop Qetaifan Island North. It is fully owned by Katara Hospitality, a leading global hotel owner, developer and operator based in Qatar.

The company's foremost objective is to focus on creating a suitable space that is called 'home' from the end user perspective while building cities of sustainable and intelligent infrastructure to support Qatar's long-term economic vision. Qetaifan Island North, spread over 1.4 million square meters, is the first entertainment island in Qatar earmarked to be developed into an internationally recognized landmark by putting Qatar as a future iconic destination.

Planned over two phases, phase one is expected for completion by November 2021, emphasizes on the family entertainment element of the project represented in the state-of-the-art water park of up to 21 rides. A bridge with a train ride is connecting waterpark with the newly formed iconic island to be hosting the highest water slide in the world standing at approx. 80 meters.

Complementing the waterpark are additional project components consisting of luxurious beach resort hotel having a capacity of 350 rooms and chalets with world class facilities, in addition to beach club and retail souq and plaza. The formation of the canal and linear park through the center of the island ensures all features, in the integrated master planned community, having a 360° view of vibrant waterfront.

Comprising in phase II are high end mixed use residential buildings overlooking the marina promenade with F&B and retail outlets, in addition to residential villas, 5-star hotel with community facilities consisting of activity hub, high school, medical center and Juma mosque catering for the need of the residents and visitors alike.

**For details, please visit [www.qetaifanprojects.com](http://www.qetaifanprojects.com)**



In 1997, Qatar Development Bank (QDB) was first established as Qatar Industrial Development Bank in a fundamental step to expanding Qatar's indigenous industrial infrastructure. The aim of the newly-created 100% government-owned developmental organization was to develop investments within local industries, thereby accelerating growth and economic diversification of the private sector in Qatar.

Since then, its portfolio has greatly expanded—today, QDB is a centerpiece to achieving the Qatar National Vision 2030.

To promote the private sector, QDB locally extends wide-ranging financial and non-financial support to entrepreneurs across a myriad of industries—the development organization runs a series of initiatives that promote the entrepreneurial spirit in the citizenry to create private startups on an ongoing basis.

In the days to come, embracing its national responsibility, QDB will continue to empower the nation's citizens to tap into the latest wave of economic globalization and evolve Qatar's economy as outlined in National Development Strategy (NDS) 2017-

**For details, please visit [www.qdb.qa](http://www.qdb.qa)**



The Company was established in Doha in February 1998 under the name of Al Nakheel Agriculture & Trading WLL. Nakheel Landscapes is now a fully integrated contracting company with a total value of projects exceeding USD 978 million. The company employs over 3,600 permanent staff, owns a large fleet consisting of 1,200 units of machinery and vehicles, with 450,000 m2 of plants nurseries, modern facilities and more.

Nakheel Landscapes is committed to achieving full Customer's satisfaction by providing safe, sustainable and quality services through cost effective performance to International Standards, local rules and Workers Welfare best practices. The Company's Integrated Management System (IMS) for Quality, Health, Safety and Environment is ISO certified since 2013. The Company is a certified GSAS (Global Sustainability Assessment System) Service Provider for delivery of Sustainable Built Environment.

**For details, please visit [www.nakheellandscapes.com](http://www.nakheellandscapes.com)**



Established in 1975, Al Sraiya Holding Group has built its core business on the idea of "innovation", earning its rank as one of the top in Qatar. Offering a range of integrated services that cater to the infrastructural development of Qatar, the group diversified itself through individual groups of companies each operating independently and specializing in its field of expertise, Engineering, Industrial, Hospitality, General Services, and Trading. Following a tradition of corporate excellence throughout its operations, Al Sraiya emphasizes performance and exceeding customer expectations through innovation, efficiency and reliability. Be it engineering consultancy, civil construction, ready-mix, concrete blocks, interlock tiles, electrical products, landscaping or water management, Al Sraiya Group provides a one-stop shop for all construction and other corporate needs. Moreover, its joint ventures.

with multinational companies in the fields of consultancy, food processing, landscaping and water management further consolidate Al Sraiya Holding Group as a major player in the Qatari economy. With the advent of the year 2000, the Group further diversified its operations to incorporate other business areas including trade fairs and event contracting services, and the hospitality and food sectors. By 2016, Al Sraiya Holding increased its group by acquiring Hotels under its Hospitality Group (Doha-Qatar, London-UK, Munich-Germany, Warsaw-Poland and Washington DC - USA). With a highly motivated and ambitious management, Al Sraiya Group is also poised to fully participate in the development of the visionary policies adopted and pursued by Qatar.

**For details, please visit [www.alsraiyaigroup.com](http://www.alsraiyaigroup.com)**

# SPONSORS & PARTNERS



Doha Kowate is a professional high-tech enterprise in Qatar that provides design, development, manufacturing, construction and maintenance services for road lighting, stadium lighting, sports event lighting, industrial lighting, landscape lighting and commercial lighting. Thanks to years of experience on the lighting and automatic control fields, expanding the business to smart city, becomes one of the best integrated lighting enterprises and the most professional provider for smart city solution.

**For details, please visit [www.kowate-tech.com](http://www.kowate-tech.com)**



Qatar Primary Materials Company was established on the instruction of the Qatari Government in 2006 to provide port service at 3 main primary materials berths in Qatar and develop them to increase capacity. QPMC is also responsible for creating and managing a strategic stockpiles of Gabbro, producing dune and washed sand, in addition to regulating the sale prices of primary materials. QPMC also manages cement silos to store and discharge Imported cement to meet any sudden increased demand. QPMC seeks to ensure that it continuously supplies the local market with primary building materials which help supporting the local construction sector and the Qatari infrastructure.

**For details, please visit [www.qpmc.qa](http://www.qpmc.qa)**



Palmera Landscape was established when we noticed the increasing demand for landscaping construction and maintenance in Doha, Qatar. We rapidly grew in the Gulf Market by providing top quality services in the industry.

What distinguishes us from our competitors is our ability to rapidly complete our projects successfully, and within the given budget, by utilizing the matchless synergy of our team. From the materials we use to the manpower assessment, we know how to perfect any job. Day by day our management utilizes their experience to the maximum to maintain a significantly educated and technically qualified staff. Even with our unbeatable top class services and quality, Palmera is constantly improving and innovating to gain our clients' full trust and confidence and maintain the level of satisfaction that they have in the work we do.

Our roots run as deep as our company principles and values. That is why we not only plant trust, we earn it.

**For details, please visit [www.palmera.com.qa](http://www.palmera.com.qa)**



For more than a decade, Ramaco Trading & Contracting is operating as a "Grade A" Construction Company in the State of Qatar (Established in 2001). Ramaco is specialized in providing turn-key solutions in construction industry, featuring Design, Engineering, Construction & Property Management.

Client satisfaction has always been the ethos of Ramaco. This is achieved by a combination of excellent service, high-end finishing Quality, compliance with Health, Safety & Environment best practices, rules and regulations in addition to providing professional teams and maintaining an excellent relationship with its Clients.

In that regard Ramaco has established an Integrated Management System based on the requirements of the three Standards: ISO 9001:2015 – ISO 14001:2015 – OHSAS 18001:2007. Ramaco is already certified for the three standards by The British Standards Institution (BSI):  
ISO 9001:2015  
ISO 14001:2015  
OHSAS 18001:2007

To be highly successful in the competitive Qatari market and to sustain the competitive advantage, Ramaco Implemented a new information technology platform which serves as ERP and project collaboration tool (Microsoft Dynamics AX 2012 R3).

Ramaco's reputation is owed to the dedication and vision of the Top Management and ensured by a team of highly qualified engineers, architects, and other specialists strewn over the company's departments. Ramaco provides a complete range of Construction Solutions: Starting from innovative Project Ideas which are communicated to our valued Customers and then transformed to Concept Designs and developed further to become executable Designs, Ramaco continues all the way toward executing those Designs in the field in the best way and finally Managing the finished properties and providing the necessary Maintenance Services.

**For details, please visit [www.ramacogroup.net](http://www.ramacogroup.net)**



Parsons is a global, digitally enabled provider of defense, security, and infrastructure solutions. The Middle East market is dynamic and innovation-driven, and it demands fast, efficient, quality solutions. We address these unique challenges with talented people, proven processes, decades of regional experience, and the latest technologies, including AI, advanced data analytics, cybersecurity, virtual reality, and autonomous systems.

Within the region, we have been known primarily as a leader in civil infrastructure, transport, and land development consultancy, but we have broadened our offerings in the areas of critical infrastructure protection, sustainable energy, advanced healthcare, smart cities, smart mobility, and end-to-end land development services.

We have also introduced several tech-driven solutions, including Parsons' smart mobility backbone, called iNet, and our critical infrastructure protection product, Domain6. Together, these initiatives further our commitment to helping our customers build a safe and sustainable world.

**For details, please visit [www.parsons.com](http://www.parsons.com)**

# SPONSORS & PARTNERS



As a leading contracting company since 1950, Al Darwish Engineering has always been a key contributor to the construction sector, with prestigious landmark projects in the State of Qatar. We take pride in selecting the right teams with the right combination of knowledge and expertise in collaborative working, supply chain management and lean construction techniques.

Additionally, we are continuously improving through performance measurement and benchmarking to meet the demanding and ever-changing needs of our clients. We are approaching our eighth decade in the construction industry and we are fortunate that during these years we have remained committed and dedicated to our company's motto: 'Building a Legacy of Excellence'.

**For details, please visit [www.ade.qa](http://www.ade.qa)**



Al Qatara for Production of Reinforcing Steel W.L.L (Q.S) is a 100% national Qatari company established in 2011 to provide the customers with all their steel product needs to the local market and beyond.

Q.S is proud to be a member of Sheikh Jasim Ben Mohamed Ben Thani Social Welfare Foundation. Q.S prides itself on its modern manufacturing facilities, update infrastructure and production centre built to the latest automation design and technologies (Flexi-Mill) from Italy to provide Qatar customers with quality steel rebars.

Q.S Mill is designed for production capacity of 500,000 tons per year.

Al Qatara for Production of Reinforcing Steel has assembled a world-class technical team of experienced engineers, supervisors and operators for the production of rebars and wire-rod rolling techniques, supported by top-notch quality assurance and testing instrumentations and computerized CNC systems.

Our current production range covers steel rebars from 10 – 32 mm, as per British Standards BS 4449:2005 Grade B500B.

**For details, please visit [www.alqataria-steel.com](http://www.alqataria-steel.com)**



Monnelli – Modern Factory is a multinational local manufacture established in communion with Monnelli Italy to build material products and finishes for all types of uses. Monnelli was founded in Italy and has been expanding its reach across the globe. Monnelli-Modern Factory mission is to provide building solutions to local consultants and contractors in Qatar by assembling full line of products including cementitious products from renders, tile adhesives to chemical ones such as concrete repair and surface treatment. We provide technical support on all ranges of materials built and assistance from our sales and specification team.

**For details, please visit [www.monnelli.com](http://www.monnelli.com)**



In the early 1950's, the late Sheikh Nasser Bin Khaled Al Thani established Nasser Bin Khaled Holding with a distinct vision; A commitment to establishing a world-class company, one in which entrepreneurial excellence was the norm, whose innovative and ethical business practices would benefit not only its individual customers, but the State of Qatar. Then he set about making this vision into a reality.

Today, in the automotive industry, Nasser Bin Khaled is a leading provider of premium international products and services that cater to the ever-growing local market demands. NBK earned the trust and esteem of the local market by providing quality products and a diversified line-up of multi-national names turning Qatar into one of the most prominent competitive automotive markets in the region and well beyond. NBK has aligned itself with many global companies offering prestigious brands such as Mercedes-Benz, Mitsubishi Motors, Mitsubishi Fuso, Harley-Davidson, Brabus, Hamman, Fab-Design, Kawasaki, MV Agusta and Michelin to name a few. Additionally, NBK founded heavy equipment, power generation, material handling and transportation solutions' divisions in order to provide the country, its developing companies and its citizens with an all-encompassing, sole provider of premium automotive services and products.

**For details, please visit [www.nbks.com](http://www.nbks.com)**

# SPONSORS & PARTNERS



Established in 1980 as retail shop in lighting, Al Shulah began to evolve to be a major player in the State of Qatar contracting industry with significance in the supply and installation of various structures in terms of lighting solutions.

Our group's efforts in Qatar have continuously re-defined perspectives in services and technical supports. More essentially the group continues to be motivated by the rich values, principles, ethics, partnership and governance instilled by the founder.

As a group, we aim to be the 'market leader by far' in whatever we do. With this vision, we have successfully partnered a host of world renowned brands and bring to the table quality products and services coupled with the latest innovation, wealth of knowledge, experience and technical expertise of our associates.

Moreover with the clear focus, we are building our people and process capabilities even further to accommodate to the ever changing and rapidly growing needs of the market.

**For details, please visit [www.alshulah.com](http://www.alshulah.com)**



Arabian Waterproofing Industries Co. is a closed Saudi joint stock company, formed in 1974, acquires two plants in Riyadh and Jeddah Cities and has marketing and sales offices in Riyadh, Jeddah, Damam, Dubai, Abu-Dhabi, Kuwait, Doha and Indonesia. Awazel products are designed to cope with the problems associated with water in easily applied, economical ways. Awazel is the original Saudi company to produce bituminous based products locally. Today, it produces more than one hundred and fifty different types of use in road, tanking, bridges, roofing, waterproofing, damp proofing and tanking.

**For details, please visit [www.awazel.com](http://www.awazel.com)**



Milano Qatar – Uno Rio Qatar – Verona Qatar combines our history under one roof for Trading & Construction of outstanding multi-disciplined engineering, contracting and Construction Company established and based in Doha.

Milano Kitchens & Closets, with the efforts of team of experts in Construction and finishing work projects, provides a full interior & exterior solutions under one roof to do complete FIT-OUT works supplying and installation of all kinds of Carpentry, Raised Floor, Carpet Tiles, Carpet Rolls, Underlay, Wooden Flooring, Gypsum Works, Profiles, Sanitary, Roof Tiles, Granite, Ceramics, Interlock, Stone and all types building and construction materials.

**For details, please visit [www.milanokitchens-qatar.com](http://www.milanokitchens-qatar.com)**





Muntajat (Qatar Chemical and Petrochemical Marketing and Distribution Company Q.P.J.S.C.), recognized as a leader in the market, is a state-owned company established in 2012 to serve as the exclusive marketer, distributor and seller of over 16 million metric tons of downstream products.

With a diversified portfolio of high quality polymer, chemical, fertilizer and steel products from renowned producers in the industry and a global marketing network of offices around the world servicing more than 3,000 customers in 135 countries; Muntajat delivers value to Qatar's downstream industries, capitalizing on its unique business model, economies of scale, capturing new opportunities, expanding the reach of its trusted brand globally and providing world class customer service.

At Muntajat, we are committed to get closer to our customers, offering an optimized product portfolio and playing a key role in providing innovative solutions and working together, in close collaboration, with producing companies to create differentiated products and increased value for our stakeholders.

**For details, please visit [www.muntajat.qa](http://www.muntajat.qa)**



QTerminals is a terminal operating company jointly established by Mwani Qatar (51% shareholding) and Milaha (49% shareholding) to provide container, general cargo, RORO, livestock and offshore supply services in Phase 1 of Hamad Port, Qatar's gateway to world trade.

QTerminals is responsible for enabling Qatar's imports and exports, its maritime trade flows and stimulating economic growth locally and regionally. QTerminals was awarded the concession for the design, development and operations of Hamad Port's Phase II (Container Terminal 2) in November 2018 by Qatar's Ministry of Transport and Communications. We are also actively identifying investment and operations opportunities in ports and terminals outside of Qatar. With a focus on employing and retaining the brightest talents QTerminals aims to be, within three years, the best terminal operator in the region in terms of overall quality of service and client satisfaction. Our long-term vision is to be recognised internationally as the most reliable terminal operator and an enabler for the economic growth of Qatar.

QTerminals is the culmination of many years of strong collaboration between Mwani Qatar and Milaha and reflects the vision of HH the Emir Sheikh Tamim bin Hamad Al-Thani, which emphasises the importance of the private sector and economic diversification as key pillars of the national economy.

**For details, please visit [www.qterminals.com](http://www.qterminals.com)**

# SPONSORS & PARTNERS



**STEEL MASTER**

We pride ourselves on our ability to adapt to any kind of project, large or small. We believe in working as a team with the client, resolving any issues or potential challenges positively to ensure project deliveries are on time, within budget and executed safely with the highest of quality. The merit of our company is to offer a comprehensive service to our clients' needs in terms of hot rolled steel structures, stainless steel works, miscellaneous metal works and truck body building. Our qualified and experienced engineers and technical staff can deliver according to our clients' exact specifications. The growth and success of the company has led to our expansion into a purpose built facility of 14, 000 SQM, equipped with up-to-date machineries and equipment that surpass any international standard.

**For details, please visit [www.steelmaster.qa](http://www.steelmaster.qa)**



TRUST Engineering Consultancy is a group of architects, planners, interior designers, landscape designers, MEP and Structural engineers and professionals. The office is currently involved in a large number of projects of all scales and different sectors, throughout Europe and Middle East. Project designs emerge out of a careful project study and client needs, analyses of client requirements, and significantly financial / economical flows and feasibility studies of the Projects. All of them are first built on mutual Trust & respect which we aim to earn through conscious efforts and dedicated team work.

**For details, please visit [www.trustmgm.com](http://www.trustmgm.com)**



Al Taadhod was established in 1999 specializing in trading and construction. Since then, it has become an agent for different brands such as the biggest AC manufacturer in the world "GREE. Its success has relied on the experience of the founders, top management and the experienced staff which exceeds 20 years in this field. We will continue the journey to become one of leaders in our field and especially in HVAC sector whilst providing our customers with all their needs in a world class standard. While overseeing the future and considering the State of Qatar's view and enormous investment in the country varied in infrastructure, hospitals, offices, schools and housing, we are optimistic about the important role that Al Taadhod will play.

**For details, please visit [www.greeqatar.com](http://www.greeqatar.com)**



Established in 1978, Happilac Paints is Pakistan's leading paint manufacturer, offering a comprehensive range of Architectural, Texture, Industrial, Road Marking Coatings and Construction Chemicals. As a renowned brand, we are supplying paints to Pakistan's public and private sectors, utilizing innovation and technology to provide our clients with the best products. With a nationwide presence in Pakistan and phenomenal success in Afghanistan and Tajikistan, Happilac Paints has already arrived in Qatar. Happilac Paints has achieved substantial success by supplying our paint products to Qatar Rail for Metro Stations and Ministry of Education for School Painting Project.

**For details, please visit [www.happilacpaints.com](http://www.happilacpaints.com)**

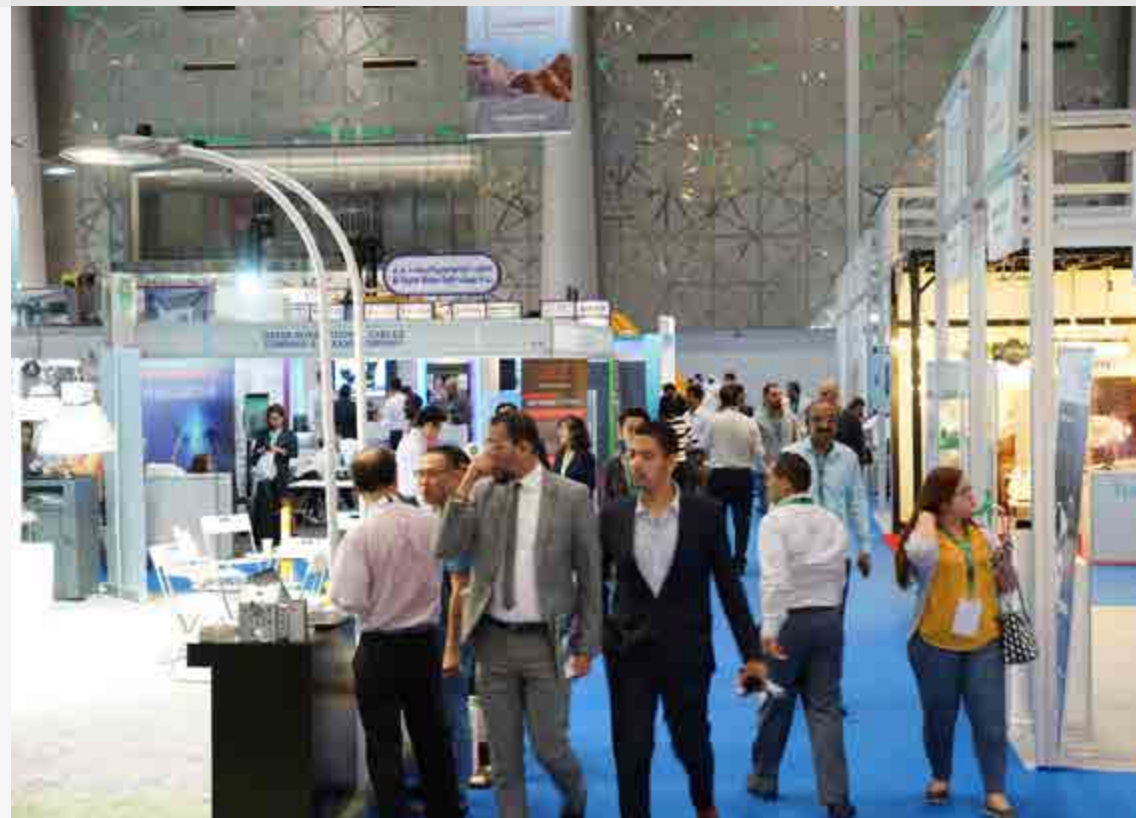
## SYLVANIA

Sylvania is a leading provider of consumer, professional and architectural lighting solutions. Sylvania, the leading brand of the Feilo Sylvania Group is built on over a century of expertise in lamps and luminaires, supplying internationally state-of-the-art products and systems to the public, commercial and private sectors. All over the world, people rely on Sylvania and its product ranges: Start, Sylvania, Concord and YourHome, for top quality, energy-efficient solutions to suit their individual lighting needs.

The Feilo Sylvania Group is ultimately owned by Shanghai Feilo Acoustics Co., Ltd (FACs), which is principally engaged in the manufacture and distribution of lighting equipment. Headquartered in Shanghai, FACs was founded in 1984 and is China's first joint-stock company (SH 600651).

FACs reorganised its M&A on a large scale in 2014 and became a joint enterprise comprising companies including Shanghai Yaming Lighting Co., Ltd, Beijing Shen'an Investment Group Co., Ltd as well as Shanghai Sunlight Enterprise Co., Ltd. With the acquisition of the business from Havells Holdings Limited, FACs has gained manufacturing bases, logistics centres, R&D technology centres around the world, as well as market access in 48 countries.

For details, please visit [www.sylvania-lighting.com](http://www.sylvania-lighting.com)



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